

We're for small business

BizCover strives to help SME's, we believe in:





Saving them time and money



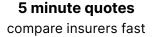
Providing a hassle free experience

Since 2011 BizCover has supported SME's by:

- Reducing the cost of insurance
- Increased price transparency
- Providing instant cover online or over the phone
 - Managing the claims process in-house

How we stand out from the crowd







Smart technology a seamless customer experience



Loved by customers

NPS 68* vs. industry
benchmark of 19**



Trusted NZ insurers
products from
reputable providers





Make the most of your referrals

Small business owners are time poor and want a solution that's quick, easy and cost effective, making BizCover the ideal solution. These are some times they may be looking for insurance.

- ✓ Legal or contractual requirements
- A new lease agreement requires insurance
- ✓ Following advice to manage risks
- ✓ Their business is growing

- ✓ Looking for peace of mind
- ✓ Purchase of new equipment
- A claim was not dealt with appropriately with an existing insurer
- Existing insurance has lapsed or is due for renewal

Referring just got easy Here's how it's done



Register

Fill out our simple registration form. We will reach out if we need any extra information



Start referring

Once approved, we will send you an activation email, and you can start referring



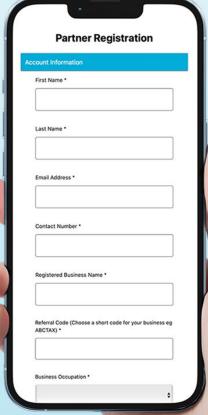
Real-time tracking

Use the partner portal to keep track of your leads, and get real-time commission updates



Commission payments

Commissions will be paid quarterly into your nominated bank account







Our range of cover

A single insurer's risk appetite can be narrow, meaning they may only offer cover for certain occupations or products. By having multiple insurers on the platform, BizCover can offer a wider range of cover options across more occupations, at competitive rates.



Trades

Public Liability
Tool & Portable Equipment
Professional Indemnity
Contents (Property)
Building



Professionals

Public Liability
Professional Indemnity
Cyber Liability
Statutory Liability
Business Insurance Package



Healthcare & Wellbeing

Public Liability
Professional Indemnity
Tool & Portable Equipment
Contents (Property)
Cyber Liability



Consultants

Public Liability
Professional Indemnity
Tool & Portable Equipment
Cyber Liability
Statutory Liability



Retailers

Public Liability
Contents (Property)
Employers Liability
Business Interruption
Cyber Liability



Maintenance Services

Public Liability
Tool & Portable Equipment
Statutory Liability
Employers Liability





Potential earnings

Recommend us, protect them, and earn a commission

Small referrer

| Year | Clients | Commission New & renewing |
|------|---------|------------------------------|
| 1 | 50 | \$2,800 |
| 2 | 100 | \$8,575 |
| 3 | 150 | \$8,400 |
| 4 | 200 | \$11,200 |
| 5 | 200 | \$16,529 |

Medium referrer

| Year | Clients | Commission New & renewing |
|------|---------|------------------------------|
| 1 | 100 | \$5,600 |
| 2 | 150 | \$12,863 |
| 3 | 250 | \$14,000 |
| 4 | 350 | \$19,600 |
| 5 | 400 | \$28,632 |

Large referrer

| Year | Clients | Commission New & renewing |
|------|---------|------------------------------|
| 1 | 250 | \$14,000 |
| 2 | 350 | \$30,013 |
| 3 | 450 | \$25,200 |
| 4 | 550 | \$30,800 |
| 5 | 650 | \$61,688 |

Other partnerships we offer



Integration partnerships

White label partners

Your brand, backed by our technology.



Affiliate partnerships

Collaboration partners

Recommend BizCover to your network and communities.



Strategic partnerships

Other partners

We work with all types of partners, in all types of ways.

Key contact details

For answers to any questions please contact: Chris Vikas (Partnerships Manager AU/NZ) chrisv@bizcover.com.au





